

SCIC Revised Budget  
2022

<b>SCIC Budget</b>				<b>Approved 2022 Budget</b>	<b>Revised 2022 Budget</b>	<b>Variance</b>
<b>Ordinary Income/Expense</b>						
	<b>Income</b>					
		Conference Income	31,000	31,000	-	
		Dues Income	850,000	850,000	-	
		Other Types of Income			-	
		<b>Total Income</b>	<b>881,000</b>	<b>881,000</b>	<b>-</b>	
	<b>Gross Profit</b>			<b>881,000</b>	<b>881,000</b>	<b>-</b>
	<b>Expense</b>					
	<b>2021 Conference Expense</b>					
		Conference Expense	22,660	22,660	-	
		Advertising - Media Relations	105,000	85,200	(19,800)	
	<b>Federal Affairs</b>					
		American Financial Svcs Assoc	1,000	1,000	-	
		Association Oversight	30,000	20,000	(10,000)	
		Congressional Counsel	60,000	60,000	-	
		FTC NPRM on Auto Sales 1/3				
		Online Research	450	450	-	
		Subscriptions	200	200	-	
		Telephone	50	50	-	
		Travel	3,333	1,000	(2,333)	
		VSC Consumer Study				
		VPP Website	667	667	-	
		<b>Subtotal</b>	<b>95,700</b>	<b>83,367</b>	<b>(32,133)</b>	
	<b>Lobbying</b>					
		Arizona			-	
		California	80,000	39,600	(40,400)	
		Colorado	50,000	8,000	(42,000)	
		Expenses	2,500	5,962	3,462	
		Iowa	45,000		(45,000)	
		Kentucky		66,000	66,000	
		Maryland	42,000	42,000	-	
		Massachusetts	43,750	68,750	25,000	
		Nevada			-	
		New Hampshire		10,500	10,500	
		New Jersey		48,000	48,000	
		New York	54,000	54,000	-	
		North Carolina	50,000	48,000	(2,000)	
		Oklahoma	56,000	48,000	(8,000)	
		TDLR Residential Service		14,000	14,000	
		Travel	18,000	18,000	-	
		Virginia		25,000	25,000	
		Washington	45,000	40,000	(5,000)	
		West Virginia	38,000	38,520	520	
		<b>Total Lobbying</b>	<b>524,250</b>	<b>574,332</b>	<b>50,082</b>	
	<b>Operations</b>					
		Accounting Services	2,250	4,333	2,083	
		Association Management Fee	132,000	88,000	(44,000)	
		Conference Calls	2,000	-	(2,000)	

